



Director of Business Banking

Primary Location/Schedule:

- 3520 S. Culpepper., Springfield, MO 65807
- Full-time;40 hours per week average
- Daily travel may be required, throughout southwest Missouri
- 8:00 am. – 5:00 pm. Monday through Friday and additional hours as needed

Position Requirements:

- Valid MO driver's license and reliable transportation compliant with all MO motor vehicle laws
- Bachelor's degree in Business, Finance or Marketing
- A minimum of three (3) years of business development or banking experience; or
- An equivalent combination of education, training and experience
- Knowledge of Merchant Services and electronic banking products preferred
- Experience with Fiserv and Merchant processing systems are a benefit

Required Skills:

- Excellent customer service and communication skills
- Strong mathematical, problem-solving and computer skills
- Excellent attention to detail and organization skills
- Ability to apply and enforce regulatory standards for ethical behavior, confidentiality and information security
- Ability to maintain productivity standards while working independently, with minimum supervision
- Intermediate to advanced knowledge and experience with Microsoft Office, Adobe, and similar software
- Ability to proactively cross-sell bank products & services

To Apply:

- Submit a completed application to Old Missouri Bank
- Applications can be obtained at www.oldmissouribank.com and will be accepted by email, fax, mail, or at any Old Missouri Bank location
- Contact Sheryl Asher at s.asher@oldmobank.com or 417-761-7196 for more information

Job Summary

The Director of Business Banking is the lead role in the development and management of electronic banking products and services while partnering with other departments in overseeing additional banking needs specific to business accounts holders. Primary focus is to build and maintain customer relationships in order to promote the Bank's products and services and achieve increased market share. Individual should have an excellent knowledge and understanding of business products and be able to sustain new business sales goals for the department and the bank. Performs complex financial mathematical calculations and activities that require a thorough, detailed review of all documents used to create bidding and pricing models for new/renewed business banking and merchant service contracts. Will perform in compiling data and draft reports for management and the Board of Directors. Liaison for vendors of related products. Banking activities will be completed utilizing products and services from Fiserv, Merchant Processing and other ancillary software.

Futures made brighter. Banking made better

A unique opportunity to join a rapidly growing, community bank in Springfield, MO.

Old Missouri Bank was founded in 1999 with a commitment to excellence in service. We offer our customers the latest in banking products and services combined with old-fashioned customer service. We are committed to giving our customers the kindness, courtesy, and professionalism they deserve. This philosophy has resulted in our growth from one bank in Springfield to six locations Springfield and the surrounding communities.

Benefits:

- **Excellent work environment** where you are appreciated and recognized for your individual efforts and contributions
- **Stability** with a locally owned community bank that is growing and expanding in the region
- **Paid Leave:** Vacation, Sick, Military, Bereavement, and Jury Duty
- **Full and partially paid insurance plans:** life w/ AD&D, disability, medical, and dental
- **Cost friendly insurance:** vision, critical illness, accident, supplemental life w/ AD&D
- **100% match of retirement savings** (up to plan limit)
- **Discounted financial service fees** on select OMB products and services
- **Plus more**

Disclaimer:

The above statements are intended to describe the general nature and level of work being performed by people assigned to this classification. They are not to be construed as an exhaustive list of all responsibilities, duties, and skills required of personnel so classified. All personnel may be required to perform duties outside of their normal responsibilities from time to time, as needed.

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